

**PART B: FORMAT OF OFFER TO BE PROVIDED BY THE TENDERER**

**1. TENDERER'S INFORMATION**

**Offer submitted by:**

Name of legal entity or entities submitting the tender	
Address	
Legal registration number	

**Contact person:**

Name	
Telephone	
e-mail address	

**2. TENDERER'S STATEMENT**

I undersigned hereby confirm that the services offered in this tender are in full conformity with the specifications submitted to us by the contracting authority. The detailed description of the offered services/supplies/works is provided in the technical offer.

In addition, I confirm that our entity is fully eligible for providing services under a contract financed by the EU and it is not in any of the situations that would mean an exclusion from a tender.

Finally, I declare to have no conflict of interest with any other concerned party in the tender procedure at the moment of submitting this tender.

**3. TECHNICAL OFFER**

Please provide details on the offered services by replying to the different questions listed below in the table and by adding any other relevant information and/or documentation.

ITALY • JORDAN • LEBANON • SPAIN • TUNISIA



Contents to be described	
<b>Rationale</b>	Any comments you have on the technical information for the successful execution of activities, in particular regarding the objectives and expected results, thus demonstrating the degree of understanding of the contract. Your opinion on the key issues related to the achievement of the contract objectives and expected results
<b>Strategy</b>	<ul style="list-style-type: none"> <li>✓ Draft version of the training materials on sustainable tourism management destination, adapted from the online TOT used in the training sessions, to be validated by RMF;</li> <li>✓ Final version of the training materials on sustainable tourism management destination, applying formatting and graphic design in line with the visual identity of MEDUSA and the Communication and Visibility rules of the ENI MED Programme;</li> <li>✓ Report after final training – 1-2 pages, including post evaluation based on questionnaires collected at the end of the training sessions.</li> </ul>
<b>Timetable of work</b>	The timing, sequence and duration of the proposed tasks.
<b>Key experts</b>	<ul style="list-style-type: none"> <li>✓ Name of the experts and proposed role.</li> <li>✓ Years of experience.</li> <li>✓ Educational and professional background.</li> <li>✓ Key qualifications of the proposed team that meet the technical requirements.</li> </ul>

#### 4. FINANCIAL OFFER

The total price for the offered services is <XX.XXX,XX> EUR. **This price does include VAT<sup>1</sup>.**

The offered price includes the execution/delivery of the items described in the technical offer, as well as all the related incidental costs, such as transport, logistics, etc., when required.

Name	
Signature	
Date	

<sup>1</sup> **Beneficiaries of ENI CBC grants in Mediterranean Partner Countries may be tax exempted, so the contractors must issue the invoices without VAT.**



# MEDUSA

DEVELOPMENT AND PROMOTION OF  
MEDITERRANEAN SUSTAINABLE ADVENTURE TOURISM



Project funded by the  
EUROPEAN UNION



REGIONE AUTONOMA DE SARDIGNA  
REGIONE AUTONOMA DELLA SARDEGNA

ITALY • JORDAN • LEBANON • SPAIN • TUNISIA

